



David SANTANA CORCHUELO

PhD student in Strategy at Toulouse School of Management (CNRS)

- ✉ david.santana-corchuelo@tsm-education.fr
- in [Linkedin.com/in/davidsantanacorchuelo](https://www.linkedin.com/in/davidsantanacorchuelo)
- RG [Researchgate.net/profile/David_Santana_Corchuelo](https://www.researchgate.net/profile/David_Santana_Corchuelo)
- 🌐 16.11.1993 Valencia, Spain
- 🚗 Driving License B

PHD IN STRATEGY, TOULOUSE SCHOOL OF MANAGEMENT, 2018 – PRESENT

Thesis title: Bounded rationality of M&A advisors in target assessments

Research question: Which are the constraints limiting M&A advisors' ability to make rational assessments of target companies during the different stages of the pre-acquisition process?

Supervisor: Dr. Nicola Mirc

RESEARCH INTERESTS

- Mergers and Acquisitions (pre-acquisition phase)
- Company valuation
- Bounded rationality
- M&A Advisors

CONFERENCES

Santana-Corchuelo, David (2019), M&A Advisors preferences, beliefs and constraints in target assessments a conceptual framework and agenda for future research, **EURAM** 2019, 26-28 June, Lisbon, Portugal.

TEACHING EXPERIENCE

2018 & 2019 Business Strategy for L3 Marketing at Toulouse School of Management

2019 & 2020 Strategic Analysis Report for M2 students at Toulouse Business School

2019 External Analysis of French Start-ups for M1 Marketing at Toulouse School of Management

2020 Company Consulting Projects for M2 International Management at Toulouse School of Management

OTHER ACTIVITIES

Communication and Social Events Co-Chair: Strategic Management SIG, **EURAM 2020**

EDUCATION

2018 MSc in International Management at Toulouse School of Management

Thesis: Bounded Rationality of Financial Analysts in Acquisition-Target Assessments

Grade 19/20

2015 Double Degree in International Business at Universidad de Valencia & Hochschule Bremen

PROFESSIONAL EXPERIENCE

2011 Volunteer at Valencia football club (Valencia, 1 year and 6 months)

2017 Intern in Communication and Web Development at 1000shapes (Berlin, 3 months)

2016 Rental Sales Agent at Enterprise Rent-a-car (Barcelona, 3 months)






2016 Trainee in eMarketing at Novartis (Barcelona, 6 months)

2015 Intern in Product Management at HappyCar (Hamburg, 4 months)

COMPUTER KNOWLEDGE

- Microsoft Office
- Google products, including AdWords
- WordPress, HTML and CSS
- Search Engines
- Databases

LANGUAGES

-  Spanish - Native
-  Valencian - Native
-  English - Cambridge Advance Certificate (C1)
-  German - Fluent
-  French - Fluent

PERSONAL INTERESTS

Physical activities | Politics | Economy | Languages | Traveling | Investment | Computers |
Reading | Chess